## **Example of the Cost to a Licensee and Retail Consumer For of a Bottle of Spirits**

	Cost to Licensee	Cost to Retail Consumer
Base Price Per Bottle	\$10.00	\$10.00
Less: Licensee Discount (1)	(1.70)	
Subtotal	\$8.30	\$10.00
Add: Specific Tax (2) Specific Tax (2) Excise Tax (2) Subtotal	\$0.40 0.40 0.40 \$1.20	\$0.40 0.40 0.40 \$1.20
Cost Before Sales Tax (3)	\$9.50	\$11.20
Sales Tax (4)		0.67
Final Cost	\$9.50	\$11.87

## NOTES:

- (1) 17% of Base Price
- (2) 4% of Base Price
- (3) For the Cost to Retail Consumer column, this is the posted shelf price.
- (4) 6% of Shelf Price. Collected by licensee and remitted to the Department of Treasury.